## REQUEST FOR PROPOSAL Low Earth Orbit (LEO) Broadband Services and Installation BID NUMBER: 25-09-3883DB

Closing Bid Date: Deadline: October 17, 2025, by 5:00 p.m. MDT

Navajo Special Diabetes Program (NSDP) is soliciting proposals from qualified and experienced providers for the provisioning and installation of Low Earth Orbit (LEO)-based broadband services across the Navajo Nation.

The primary purpose of Low Earth Orbit (LEO) broadband services is to provide ubiquitous, high-speed, and low-latency internet access to underserved or remote areas where traditional terrestrial networks are unavailable or unreliable. Installation involves setting up a network of LEO satellites in orbit and a ground network of user terminals to connect devices and provide global coverage for various applications.

This project will support the short- and mid-term implementation of critical internet infrastructure for NSDP field offices, providing immediate, reliable connectivity while fiber and other terrestrial services are under development.

The proposal format shall include: 1) a narrative outlining the project approach, qualifications, and current workload and capability; 2) a list of past projects completed on the Navajo Nation; 3) a list of three references and phone numbers from recent clients; and 4) copy of Business License and Certificate of Liability Insurance Certifications. The contract will be awarded to the proposer who submits the best proposal in terms of 1) products and services; 2) experience; 3) credentials; 4) project budget and 5) implementation plan and schedules.

Four copies of the proposal shall be submitted in a sealed envelope labeled "Low Earth Orbit (LEO) Broadband Services and Installation" -DO NOT OPEN," to Attn: Darren Begay, Buyer, Navajo Nation Purchasing Services, Administration Building# 1, Window Rock Blvd., Window Rock, Arizona, or mailed to P.O. Box 9000, Window Rock, Arizona 86515. If the respondent is a Navajo Nation business, then the priority status needs to be written clearly on the outside of the proposal package. Bid documents and supplemental information regarding the project will be available online www.nooc.org link: Purchasing. If any questions regarding this RFP call 928-871-6532 or email: Radeanna.Comb @navaio-nsn.gov. The due date for the proposal is October 17, 2025, at 5:00 p.m.

Radeanna Comb, Program Manager III Navajo Special Diabetes Program/NDOH Date: September 29, 2025



### 1.0 Introduction/Purpose

The Navajo Special Diabetes Program (NSDP) is seeking proposals from qualified and experienced providers for the provisioning and installation of Low Earth Orbit (LEO)-based broadband services across the Navajo Nation.

This project will support the short- and mid-term implementation of critical internet infrastructure for NSDP field offices, providing immediate, reliable connectivity while fiber and other terrestrial services are under development.

### Proposals must include:

- Procurement, installation, and provisioning of Starlink Business services at designated NDP field office locations.
- On-site equipment installation and configuration, including Starlink terminals, networking hardware, and security cameras.
- **Service plan management** includes activation of Starlink Business service and talks capability, separate from equipment installation.
- Full operational readiness upon project completion.

#### 2.0 Scope of Work

The Provider will deliver, install, and configure Starlink Business services at the following six (7) NDP field office locations:

- Tuba City
- Kayenta
- Chinle
- Teec Nos Pos
- Crownpoint
- Window Rock
- Dilkon

At each site, the Provider is responsible for:

• Starlink Business Commercial Installation

Starlink Business hardware and setup Service plan activation (minimum: **Starlink Business \$500.00/month**) Talk capability enabled

- Required On-Site Equipment (per location)
  - (1) Ubiquiti Dream Machine (UDM)
  - (1) Ubiquiti 12-Port Switch
  - (1) Ubiquiti G3 Tough Enterprise Camera

## 1. Provisioning and Configuration

- o Complete installation and mounting of Starlink terminals and networking hardware
- o Configuration of the UDM and switch for network traffic management and security
- o Camera setup and integration into the site network

#### 2. Turnkey Deliverable

- o Each site must be fully installed, configured, and ready for immediate use upon completion.
- o Provider must include all necessary labor, materials, equipment, permits, and coordination.



#### 3.0 Deliverables

- Starlink Business hardware, activated and installed at seven (7) sites
- Ubiquiti UDM, 12-Port Switch, and G3 Tough Enterprise Camera at each site
- Starlink Business service plan activated and documented separately from hardware procurement
- Documentation of configuration, including admin access credentials and network diagrams
- Verification of connectivity, performance, and functionality at each site

## 4.0 Proposal Requirements

- Responding Providers must include in their proposal:
- Company profile and relevant experience with LEO and networking installations
- Itemized pricing for:

Starlink Business hardware and installation

Monthly Starlink Business service plan (\$500.00 minimum)

Ubiquiti hardware and installation (UDM, switch, camera)

Labor, travel, and all associated costs

Timeline for project completion

Warranty and support services offered

References from similar projects

#### 5.0 Schedule of Activities

- Issuance of RFP LEO Broadband Services: September 29, 2025
- Deadline for RFP Questions (via email to Dillon Day at dcday@navajo-nsn.gov): October 10, 2025, by 5:00 p.m. MDT
- RFP Submission Deadline: October 17, 2025, by 5:00 p.m. MDT

#### 6.0 Evaluation Criteria

- Proposals will be evaluated on the following:
- Technical approach and methodology
- Relevant experience and past performance
- Ability to deliver turnkey installation and provisioning at multiple remote sites
- Cost effectiveness and transparency of pricing
- Support and warranty offerings

#### 7.0 Attachments

- W-9 Form
- NN Debarment Form
- NN Contractor Affidavit of Non-Collusion Form



#### NAVAJO NATION CERTIFICATION

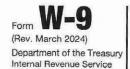
# Regarding Debarment, Suspension, and Contracting Eligibility

- 1. Applicant entity acknowledges that to the best of its knowledge that the Applicant entity, either in its present form or in any identifiable capacity, has not, in accordance with 12 N.N.C. § 361:
  - A. Been convicted of the commission of criminal offenses incident to obtaining or attempting to obtain a public or private contract or subcontract, or in the performance of any such contract or subcontract;
  - B. Been convicted of embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, or other offenses indicating a lack of business integrity or honesty, which currently, seriously, and directly affect responsibility as a Navajo Nation contractor;
  - C. Been convicted under antitrust statutes arising out of the submission of bids or proposals;
  - D. Violated contract provisions, including:
    - i. Deliberate failure, without good cause, to perform in accordance with the contract specifications or within the time limit provided in the contract,
    - ii. A recent record of failure to perform or of unsatisfactory performances with the terms of any contract, or
    - iii. Any other cause so serious and compelling as to affect responsibility as a Navajo Nation contractor, including debarment by another governmental entity.
- 2. Applicant acknowledges that if the Navajo Nation determines that the executed Certification provided herein is untrue or not wholly accurate, it shall be grounds for the Navajo Nation to terminate the contract and pursue other legal remedies, at the Navajo Nation's discretion.
- 3. Applicant certifies to the best of its knowledge that it is eligible to do business with the

Navajo Nation, in its present form or in any other identifiable capacity, pursuant to 12 N.N.C. § 1501 and 5 N.N.C. § 301. Applicant also acknowledges that per 12 N.N.C. § 1505, it will not be eligible to contract with the Navajo Nation if deemed ineligible by the appropriate department or entity of the Navajo Nation which receives the Applicant's request for consideration for a business opportunity.

Applicant Name	Name of individual signing on Applicant's behalf (print
Applicant Address	Title of individual signing on Applicant's behalf
Applicant Address	Signature of individual signing on Applicant's behalf
Applicant Address	Date





# Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

	1	Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the own entity's name on line 2.)	ner's nar	ne on	line 1,	and	enter	the bu	siness	/disre	garded		
	2	2 Business name/disregarded entity name, if different from above.											
Print or type. See Specific Instructions on page 3.	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.    Individual/sole proprietor						Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):      Exempt payee code (if any)      Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any)						
Pr Specific I	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions						(Applies to accounts maintained outside the United States.)						
See								and address (optional)					
	6 City, state, and ZIP code												
	7	List account number(s) here (optional)											
Par	t I	Taxpayer Identification Number (TIN)											
	(	ar TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoi	u F	Social	secu	rity	numb	er					
reside	nt a	vithholding. For individuals, this is generally your social security number (SSN). However, for alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other t is your employer identification number (EIN). If you do not have a number, see <i>How to get</i> a	, [			-							
TIN, la		ter.							.b.au		_		
Note:	If t	he account is in more than one name, see the instructions for line 1. See also What Name ar	THE RESERVE OF THE PARTY OF THE				r identification number						
		To Give the Requester for guidelines on whose number to enter.			-								
Part	: 11	Certification	-		-								
Under	ре	enalties of perjury, I certify that:											
2. I am Ser	n no	imber shown on this form is my correct taxpayer identification number (or I am waiting for a ot subject to backup withholding because (a) I am exempt from backup withholding, or (b) I e (IRS) that I am subject to backup withholding as a result of a failure to report all interest or ger subject to backup withholding; and	have no	ot bee	n not	ifiec	by th	ne Inte					
		U.S. citizen or other U.S. person (defined below); and											
4. The	FA	ATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting	is corre	ect.									
becaus	se y	tion instructions. You must cross out item 2 above if you have been notified by the IRS that you you have failed to report all interest and dividends on your tax return. For real estate transaction on or abandonment of secured property, cancellation of debt, contributions to an individual retire in interest and dividends, you are not required to sign the certification, but you must provide you	is, item ement a	2 doe:	not ment	app (IR/	ly. For A), and	r morte d, gen	gage ii erally,	ntere payr	est paid ments		
Sign		Signature of U.S. person	ite										

# **General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments**. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9*.

#### What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

# **Purpose of Form**

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

# NAVAJO NATION CONTRACTOR AFFIDAVIT OF NON-COLLUSION

Fo	r (service type) for the (name) Project,
loc	eated in the (location) of the Navajo Nation, state of
	, County of
	(Affiant name), being first duly sworn, hereby deposes and says that:
1.	He/she is the
	(Fintity Name), the Entity that has submitted/is submitting a Proposal,
	Statement of Qualification, or Bid to the Navajo Nation for the above-named Project;
2.	is authorized to represent this Entity for purposes of the declarations set forth herein, and that all such declarations are made on behalf of said Entity and all of its owners, partners, officers, members, employees, officials, agents, or parties-in-interest;
3.	is fully informed with respect to the preparation and contents of the Proposal, Statement of Qualification, or Bid submitted by said Entity for the above-named Project, and with respect to all pertinent circumstances regarding submission of said Proposal, Statement of Qualification, or Bid to the Navajo Nation.
1.	Said Proposal, Statement of Qualification, or Bid is genuine and not collusive or sham;
5.	Said Entity has not in any way colluded, conspired, connived, or agreed, directly or indirectly, with any other entity, bidder, or person, to:  a. submit a sham Proposal, Statement of Qualification, or Bid to the Navajo Nation in connection with the proposed contract for which said Proposal, Statement of Qualification, or Bid was/is being submitted, or b. refrain from submitting a Proposal, Statement of Qualification, or Bid to the Navajo Nation in connection with the proposed contract;
ó.	Said Entity has not in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference, with any other entity, bidder, or person, to:  a. fix any price or fee relating to any Proposal, Statement of Qualification, or Bid of said Entity or of any other entity, bidder, or person, or  b. to fix any price, overhead, profit, reimbursement, or cost element of said Proposal, Statement of Qualification, or Bid, or that of any entity, bidder, or person;
7.	Said Entity has not, through any collusion, conspiracy, connivance, or unlawful written or oral agreement, secured any advantage against the Navajo Nation or against any other entity, bidder, or person interested in the proposed contract for the above-named Project;
8.	All statements set forth herein, and in said Proposal, Statement of Qualification, or Bid submitted to the Navajo Nation, are true.
	NOTARY:
S	gnature of Affiant
	rinted name of Affiant itle of Affiant
N	lame of Entity  Subscribed and Sworn before me this
-	Subscribed and Swom before me this
A	Subscribed and Sworn before me this  day of
_	My Commission symina
E	ortity Employer Identification Number (EIN)